JACK M. SANGSTER

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EDUCATION

University of North Carolina at Chapel Hill | Kenan-Flagler Business School – Chapel Hill, NC May 2029
Bachelor of Science, Business Administration and Economics; Minor in Applied Sciences & Engineering

- GPA 3.7/4.0 - Dean's List Award Recipient; Student-Athlete, UNC Men's Ice Hockey ACHA D1

Certifications and Awards

- Bloomberg Market Concepts; ISO 101 - New England Energy Market; Locational Marginal & Zonal Pricing – IESO

EXPERIENCE

Royal Bank of Canada (RBC), Chief Data Office – Halifax, Canada May 2026 – August 2026
Summer Data Quality Analyst

- Profiled SQL databases for American and Canadian enterprise clients of RBC and its entities, such as CNB & GA Bank
- Curated results across 5 reports to the Federal Reserve Board and Office of the Superintendent of Financial Institutions
- Compiled and delivered internal and external stakeholder presentations with material and comprehensible results
- 1 of 2 developers that created an internal Python automation tool that consolidated a 5+ hour task to under 1 hour

The Arbor Victorian Living Ltd. – Halifax, Canada January 2024 – August 2026
Full-Stack Software Developer

- Built an employee, property, and project workflow management system utilized by 1K+ employees and families
- Automated rent roll, lease management, and tenancy applications via web-app connected to a SQL database and Excel
- Implemented a real-time analytics dashboard with customizable KPI report generation to streamline firm decision making

Kivotos Developments Ltd. – Halifax, Canada June 2023 - December 2023
Full-Stack Website Developer

- Developed a digital marketplace to facilitate high-value construction wholesale and a portal to manage order fulfillment
- Crafted metadata and text via market research, backlinks, and accessibility features to maximize SEO & conversion rate

LEADERSHIP AND COMMUNITY INVOLVEMENT

Tar Heel Ice Hockey – Chapel Hill, NC August 2025 – Present
Player & Website Developer

- Balancing academics and athletics through early-morning and late-night on & off ice training with intercollegiate travel
- Maintaining and updating unchockey.com to ensure stakeholders & fans have unlimited access to the latest information
- Engaging with the community, sponsors, and non-profits to expand our reach while creating attention towards our games

Carolina Capital Advisory Group (CCAG) – Chapel Hill, NC August 2025 – Present
Associate – Power, Utilities, and Infrastructure (PUI) – Mergers & Acquisitions and Capital Markets

- Presented a capital raise of Sunrun Inc. through a convertible bond with a call-spread overlay under 4 operating scenarios
- Applied LBO, DCF, and Comparable company analysis in acquisition of Draft Kings by Coinbase with justified synergies

Sigma Eta Pi (SEP) – Chapel Hill, NC August 2025 – Present
Kenan-Flagler Business School Affiliated Entrepreneurship Fraternity

- Pitched to active venture capitalists, engaged in professional development sessions, and met with local business owners
- Selected in cohort of 20 to join the Theta class from over 150+ applicants to the Lota Chapter at UNC-Chapel Hill

Solar Equity – Chapel Hill, NC August 2025 – September 2026
Finance Committee Chair

- Identifying, contacting, and closing corporate sponsorships of $1K+ in addition to partners for our annual 5K race event
- Researching employee engagement strategies for sponsors & partners to create added value and incentives to collaborate

Maritime Pickleball League – Halifax, Canada June 2024 – October 2024
Founder & League Coordinator

- Organized 150+ pickleball matches for the local senior community, spanning across singles and doubles divisions
- Negotiated brand sponsorships to support prizes and raised hundreds via dues to support the Heart & Stroke Foundation
- Offered a $5K grant and official affiliation by provincial regulatory body of the sport for professional style seniors league
- Coordinated a social media marketing campaign that filled all spots within 48 hours, facilitating league expansion

ADDITIONAL INFORMATION

- **Programming Experience:** Python, SQL, Java, JavaScript, TypeScript, C#, Node, React, RESTful APIs, Batch Script, Microcontroller Hardware, MATLAB, Tableau, and modelling with Autodesk Fusion Computer Aided Design (CAD)
- **Interests:** Hiking, Geography, Mountain Biking, Hockey, and Rugby; **Other Languages:** Conversational French